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# **Contribution of SHRM towards Organizational Effectiveness- A Study with Reference to NGOs in Kerala**

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#### ABSTRACT

As the business environment has become more and more complex and uncertain over the years, it becomes imperative for organizations to adopt strategies and effectively putting them into practice so that they can attain solid competitive advantage in the fiercely competitive market. Human resources very well play a significant part in realization of organizational goals in the most effective manner. Effective alignment of firm's strategies with the individual ones is the end result of successful Strategic Human Resource Management. This is even more relevant with NGOs as their vital resource is not material or infrastructure oriented but rather human oriented. The more is the linkage between HRM and organizational performance through strategic means the greater will be the organizational outcome. Through this research paper, a study is being made to understand how significantly related is SHRM and organizational effectiveness. Data collected through primary and secondary sources validate a highly positive relationship between the both.

**Key Words:** Employee/ Organizational Performance, HR Outcomes, Operational Outcomes, Organizational Climate, Reward System, SHRM

#### Introduction

NGOs nationally and internationally indeed have a crucial role in helping and encouraging Governments to take up programmes ensuring holistic economic development. Many NGOs have demonstrated an ability to reach poor people, work in inaccessible areas, innovate or achieve results in a much better way than that by government agencies. They complement the development efforts of the Governments and helps in making the development process more accountable, transparent and participatory. They not only fill the gaps but also act as a worthy solution to failures in Public and Private sector basic service delivery models.

NGOs fall into various categories such as Service NGOs, Participatory NGOs, Charity NGOs and Empowering NGOs based on their orientation which in turn drives their performance. For instance, The Kerala State Women's Development Corporation (KSWDC) seeks to bring women out of binding normative strictures by making them active participators in societal development and progress. It fulfills the Government of Kerala's concern in empowering the women of the State. On one side, demand for their services is rising, owing to the slow pace of poverty reduction and a backlog of social deprivation. On the other, the NGOs face tough internal challenges, from weak leadership to organizational irrelevance, from inadequate funding to an inability to market themselves to their target audience.

#### **Origin of the Problem**

Business environment is changing rapidly and this change is evident in the economic, political, legal, social and technological surroundings by way of such phenomena as the globalization, liberalization, changing customer and investor demands, ever-increasing product-market competition, need for technological upgradations and maintaining a proper work- life balance. In order to create and sustain competitive advantage in this type of environment, organizations must continually improve their business performance. Increasingly, organizations are recognizing the potential of their human resources as a source of sustained competitive advantage. The people who make up an organization -human resources- are considered to be one of the most important resources of today's firms. What is necessitated is to understand why success through human resources can be long lasting and cannot be easily imitated by competitors. (Caliskan, 2010)

The performance of NGOs can be improved tremendously if they realize that in today's complex world, professional management expertise is essential to get the best out of the employees for the betterment of the organization. Effective employee management should be on the top of the list of priorities for progressive improvement of an organization. An NGO must strive to attract, develop and retain qualified and enthusiastic employees as they are the key to the success of one's business. NGOs have an ever increasing need to attract the right people to the right positions in a constantly evolving environment. Heads of NGOs and those long associated with the development sector will confirm that the supply of well qualified people, prepared to make necessary sacrifices in respect of remuneration, for the sake of the cause, has diminished over the years. Job opportunities for today's educated youth are more widespread. This has made a career in development domain far less attractive to people in that age group from which the sector drew its strengths from in 1970s and 1980s. NGOs now have a high demand for skilled employees to help the organization function at its best.

It is at this juncture the role of Strategic Human Resource Management (SHRM) holds significance. SHRM refers to the management of human resources of an organization in accordance with the intentions of the organization focusing on the future direction it wants to take. Importance of human factor cannot be denied in achieving vision of the NGOs. NGO managers need to know the strategies to increase employee commitment, retention and work-life balance in NGOs so that such issues of employees are addressed properly to foster optimum utilization of human resources within the organization.

Hence, this research paper was intended to explore the contribution of Strategic Human Resource Management towards better organizational performance in the context of operational NGOs in Kerala to learn how competent human resources in NGOs are and how are they managed effectively for the comprehensive development of the NGOs and hence the study is titled Contribution of SHRM towards Organizational Effectiveness- A Study with Reference to NGOs in Kerala.

#### Objectives

- 1. To analyze how SHRM practices have influenced performance of NGOs in Kerala.
- 2. To understand how SHRM influences the organizational climate within the NGOs in Kerala.

#### Methodology

The main aim of the study was to gain insights into the impact of Strategic Human Resource Management on Organizational Effectiveness. With the help of a Structured Interview Schedule, relevant data was collected from NGOs functioning across the State of Kerala. The researcher collected data from a total of 200 employees of 12 NGOs belonging to the Northern, southern and Central parts of Kerala. Required data was also assembled from research papers, conference/ working papers, books and journals. The analysis of the responses and literature support the effectiveness of SHRM as a driving force behind organizational effectiveness and success.

#### **Research Discussions**

The analysis of the research insights regarding the way SHRM influences the Organizational performance are studied in relation to variables such as Employee/ Organizational Performance, Reward System and Organizational Climate.

#### **1.** Employee/ Organizational Performance

The next construct under the research design to arrive at reflections on Strategic Human Resource Management with regard to Operational NGOs is *Employee/Organizational Performance*. Once the Talent Management function is being properly executed, the next focus is on the way and how far that has shaped into effective employee and organizational performance. For this two main variables have been identified as HR Outcomes and Operational Outcomes. First we shall deal with HR outcomes:

#### (a) H R Outcomes

Respondents' opinion regarding HR outcomes of the SHRM practices being implemented in their respective organization with regard to Employee Performance was collected on a five point scale. The intention was to know how well they agree with the impact of SHRM on the work force.

The frequencies of opinion of respondents regarding HR Outcomes arrived at NGOs have been found and the general frequency of such opinions was arrived at by considering the following criteria;

Mean score 1 to 1.80 = Fully Disagree 1.80 to 2.60= Disagree 2.60 to 3.40= Neutral 3.40 to 4.20 = Agree 4.20 to 5.00= Fully Agree

(a) H R Outcomes	Fully Agree	Agree	Neutral	Disagree	Fully Disagree	Mean
Increased Job Satisfaction	88	106	6			4.41
Employee Motivation & Morale	120	66	14			4.53
Enhanced Employee Loyalty	93	87	20			4.365
Enhanced Communication	132	68				4.66
Strengthened Work Relationships	122	72	6			4.52
Employee Skills & Abilities	114	68	18			4.48
Employee Empowerment	139	61				4.695
Minimized Labour Turnover	95	100	5			4.45
Reduced Absenteeism	140	50	10			4.65
Reduced Job Stress	117	78	5			4.56
Relieved from Work Overload	93	103	4			4.445
Improved Employee Efficiency	121	79				4.605

The above Table proves that the employees experience the HR Outcomes to be positive and favourable as they have expressed Full agreement with the statements given recording a high mean score in the category of 4.20 to 5.00 representing *Fully Agree*.

Among the *HR Outcomes, the highest rated ones are for facilitating employee* empowerment (mean=4.695), enhancing communication between managers and employees (mean=4.66), *reducing absenteeism* (mean=4.65), improving *employee efficiency* (mean=4.605), *reducing job stress* (mean=4.56) promoting *employee motivation and morale* (mean=4.53) and *strengthening relationships at work* (mean=4.52). They do agree fully with outcomes in the organizations such as encouraging employee skills and abilities, improving employee efficiency, minimizing labour turnover, relieving from workload, increased job satisfaction and enhanced employee loyalty.

The success and efficacy of any initiative is gauged from the valid results it brings forth. In that way, SHRM practices in operational NGOs is highly commendable as they have succeeded in generating positive outcomes with regard to their human resources.

#### (b) Operational Outcomes

Respondents' opinion regarding Operational outcomes of the SHRM practices being implemented in their respective organization with regard to Organizational Performance was collected on a five point scale. The intention was to know how well they agree with the impact of SHRM on the organizational performance.

The frequencies of opinion of respondents regarding Operational Outcomes arrived at NGOs have been found and the general frequency of such opinions was arrived at by considering the already mentioned criteria.

(a) Operational Outcomes	Fully Agree	Agree	Neutral	Disagree	Fully Disagree	Mean
Improved Quality of Output	139	61				4.695
Enhanced Productivity	132	64	4			4.64
Economy of Operations	94	64	42			4.26
Better Stakeholder Relationships	93	71	36			4.285
More Business; More Profit	140	56	4			4.68
Organizational Effectiveness through TQM	132	60	8			4.62

**Table 2: Operational Outcomes** 

The analysis reveals the existence of a strong SHRM system in the NGOs under study as the operational outcomes carry a very positive role much to the strength of the organization. Being asked their view points on the operational outcomes that SHRM caters to, they opined full agreement with all the given statements marking a mean score of 4.20 to 5.00. According to them, SHRM results in more business and thereby more profit (mean=4.68), improved quality of output (mean=4.695), enhanced productivity (mean=4.64) and organizational effectiveness through TQM (mean=4.62). They fully agree with operational outcomes of better stakeholder relationships and economy of operations too.

The analysis validates that the contribution of SHRM is truly significant as far as the operational NGOs in Kerala are concerned. It can be understood from the feedbacks of the employees regarding the results SHRM was able to attain such as fetching more business and improvement in the quality of output produced.

# 2. Reward System

The next construct under the research design to arrive at reflections on Strategic Human Resource Management with regard to Operational NGOs is Reward System. The effectiveness of the first two constructs such as Talent Management and Employee/Organizational Performance depends to a great extent on the successful implementation of the Reward System being maintained in the organization. Hence the respondents' reaction towards the Reward System they are part of was studied on a five point scale asking them to express their level of agreement towards a few statements. The purpose was to understand how satisfied they are with the present reward system. The frequencies of opinion of respondents regarding HR Outcomes arrived at NGOs have been found and the general frequency of such opinions was arrived at by considering the following criteria;

Mean score 1 to 1.80 = Fully Disagree 1.80 to 2.60 = Disagree 2.60 to 3.40 = Neutral 3.40 to 4.20 = Agree 4.20 to 5.00 = Fully Agree

Opinion	Fully Agree	Agree	Neutral	Disagree	Fully Disagree	Mean
Reasonable Reward System	60	96	29	5	10	3.955
Satisfactory Monetary Benefits	64	56	43	20	17	3.65
Adequate Incentives	40	58	31	52	19	3.24
Necessary Welfare Measures	95	93	12	0	0	4.415
Performance Related Benefits	94	34	43	12	17	3.88
Proper Security Measures	185	15	0	0	0	4.925
Potential for Growth & Development	116	72	12	0	0	4.52

Table 3: Reward System

The results depict a fairly good position with regard to the Reward system being implemented by operational NGOs in Kerala as with three statements, respondents have opined Full agreement, while they have agreed with three of them and were neutral with a statement. They thoroughly agree with being ensured of *proper* security measures (mean=4.925), and fully agree that there is potential for growth and development for employees (mean=4.52) and that they are provided with necessary welfare measures (mean=4.415). They agree that reward system existing in the organization is reasonable (mean=3.995), performance related benefits are being offered (mean= 3.88) and monetary benefits being provided are satisfactory (mean=3.65). The respondents believe they are deprived of adequate incentives (mean=3.24) as they have been neutral to that statement.

All together the employees are not dissatisfied with the way their monetary needs are being taken care of by their respective organizations as they agree with the practicality of the prevailing reward system and satisfaction towards the system.

# **3.** Organizational Climate

The final construct under the research design to arrive at reflections on Strategic Human Resource Management with regard to Operational NGOs is Organizational Climate. Akin to the construct, Reward System, this aspect also assumes importance in determining the success of Talent Management operations and Organizational and Employee Performance outcomes.

Hence the respondents' opinion regarding the Organizational Climate they are provided with was studied on a three point scale asking them to express their level of agreement towards a few statements. The purpose was to understand how they perceive the Organizational Climate to which they confronted with.

The frequencies of opinion of respondents through regarding Organizational Climate prevailing in NGOs have been found and the general frequency of such opinions was arrived at by considering the following criteria;

Mean score 1 to 1.7 = To No Extent 1.7 to 2.4= To Some Extent 2.4 to 3= To a Great Extent

Opinion	To a Great Extent	To Some Extent	To No Extent	Mean
Interpersonal Conflicts among Employees	9	65	136	1.456
Role Conflicts	16	53	131	1.425
Job Stress/ Work Overload	14	64	122	1.46
Conflict between Management & Employees	24	38	138	1.43
Work Life Imbalance	19	50	131	1.44
Employee Involvement in Decision Making	94	88	18	2.38
Grievance Redressal Measures/ Suggestion Schemes	115	70	15	2.5

# Table 4: Organizational Climate

Among the seven statements, five were negative statement and two were positive ones. Hence for the negatives ones, low mean score falling in the category *1 to 1.70* indicating *To No Extent* is desirable. As it is shown in the Table the Organizational Climate existing in the operational NGOs in Kerala is in a highly favourable condition as there the traces of conflicts and stress as well as work life imbalance is minimal.

Opinion on Role conflicts (mean = 1.425), conflict between management and employees (mean = 1.43) and Interpersonal Conflicts among Employees (mean = 1.456) indicate that conflicts exist to no extent. Work life imbalance (mean = 1.44) and Job Stress/ Work Overload (mean = 1.46) are also recorded at a lower note with the lowest mean category of to no extent. While employee involvement in decision making prevails to some extent (mean = 2.38), respondents opined that Grievance redressal measures/ suggestion schemes (mean = 2.55) are being properly functioning in their respective organizations.

# Findings

The key findings in relation to research objectives are outlined below:

#### (a) HR Outcomes

It was found that the experience of employees with the HR Outcomes is positive and favourable as they have expressed Full agreement with the statements in the Schedule. Among the *HR Outcomes, the highest rated ones are for facilitating employee* empowerment (mean=4.695), enhancing communication between managers and employees (mean=4.66), *reducing absenteeism* (mean=4.65), improving *employee efficiency* (mean=4.605), *reducing job stress* (mean=4.56) promoting *employee motivation and morale* (mean=4.53) and *strengthening relationships at work* (mean=4.52).

# (b) Operational Outcomes

From the response of the employees, it was found that the operational outcomes carry a very positive role much to the strength of the organization. According to them, SHRM results in more business and thereby more profit (mean=4.68), improved quality of output (mean=4.695), enhanced productivity (mean=4.64) and organizational effectiveness through TQM (mean=4.62). They fully agree with operational outcomes of better stakeholder relationships and economy of operations too.

# (c) Reward System

The results of analysis depict a fairly good position with regard to the Reward system being implemented by operational NGOs in Kerala. The respondents thoroughly agree with being ensured of *proper security measures* (mean=4.925), and fully agree that there is potential for growth and development for employees (mean=4.52) and that they are provided with *necessary welfare measures* (mean=4.415). They agree that reward system existing in the organization is reasonable (mean=3.995), performance related benefits are being offered (mean= 3.88) and monetary benefits being provided are satisfactory (mean=3.65). The respondents believe they are deprived of adequate incentives (mean=3.24) as they have been neutral to that statement.

#### (d) Organizational Climate

The Organizational Climate existing in the operational NGOs in Kerala is found to be in a highly favourable condition as there the traces of conflicts and stress as well as work life imbalance is minimal. Opinion on Role conflicts (mean = 1.425), conflict between management and employees (mean = 1.43) and Interpersonal Conflicts among Employees (mean = 1.456) indicate that conflicts exist to no extent. Work life imbalance (mean = 1.44) and Job Stress/ Work Overload (mean = 1.46) also exist to no extent. While employee involvement in decision making prevails to some extent (mean = 2.38), Grievance redressal measures/ suggestion schemes (mean = 2.55) exist in NGOs to a great extent.

#### Conclusion

Organizational efficiency is the end product of effective utilization of all the organizational resources out of which contribution from the part of Human resources is the most prominent one determining successful culmination of organizational activities. Human resources are depositories of knowledge, skills and talents that can redefine the operational efficiency of the organization they are part of. Hence framing far sighted strategies for effective management of Human resources gathers significance. An organization with a healthy organizational climate coupled with satisfactory reward system and proactive management strategies are sure to bring better individual and organizational outcomes.

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