Alternate Skilling and its Relevance for the Freelancing Choices for College Graduates: An Interpretation

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Type of Work: Peer Reviewed
DOI: http://dx.doi.org/10.21013/jems.v15.n3.p2

How to cite this paper:

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ABSTRACT

Traditional higher education has been witnessing vast changes and trends are showing up that student across countries and courses have taken up the alternate skilling as career security. The students are not just studying their regular courseware but they are also exploring the skills which can make them more employable and attractive for the future job market. One of the alternate results of this alternate skilling has been as the freelancing work culture among fresh college graduates or its adoption by the regular workforce. This article interprets the relevance of the alternate skilling for the freelancing choices of college students.

Keywords: Alternate Skills, Freelancing, Jobs Choices, Higher Education

Alternate Skilling
When a student attains or aspires to attain a certain job or employment-oriented skill besides and different from his regular courseware, this is known as alternate skilling. Alternate skilling for those who are already working in some job or the other is when they start acquiring or learn to acquire a new skill entirely different from the skills they are having or the jobs they are doing.

How Alternate Skilling Create Freelancing Aspirations among College Student
Job security, increased educational loans and employment trends are some of the key issues which make the students explore different skills to ensure a work opportunity for them.

Sense of Doing Something Independently
When students find that they can work on their own after attaining certain skill, they prefer to freelance. The generation X is increasingly orienting itself towards freelancing and the generation Z will majorly be inclined to be their own bosses.

Practical Hard Skills versus Theoretical Knowledge
When students skill them via alternate skilling, they are more confident to take first move in comparison to those who first learn theory. Practical know-how increases the confidence level among students to take up independent work opportunities or freelancing assignments.

Future Estimates
As per a study by Upwork¹, a freelancing platform, by 2017, the majority of the US workforce will work as a freelancer. The study estimates the freelancing workforce to be over 86.5 million as compared to the non-freelancing workforce of 83.4 million.

Different studies estimate positive outlooks for the freelancing trends across job verticals. All this makes alternate skilling more acceptable to the college student as a token of job/work security.

Broken Education Systems across Nations
The contemporary education system is way behind to make college students worth to be hired. The industry preferred skills aren’t part of the existing curriculum. There is a breakage between the degrees and the skills. This broken education system is further making alternate skilling a preferred medium of attaining job-ready skills.

¹ Source: https://www.upwork.com/i/freelancing-in-america/2017/
Alternate Skilling & Freelancing Choices

<table>
<thead>
<tr>
<th>Surveyed Subjects (in numbers)</th>
<th>Whether aware of alternate skilling</th>
<th>If yes, whether they prefer to freelance</th>
</tr>
</thead>
<tbody>
<tr>
<td>58 College-Goers</td>
<td>42 (Y)</td>
<td>34 (Y)/42</td>
</tr>
<tr>
<td>30 College Graduates</td>
<td>30 (Y)</td>
<td>18 (Y)/30</td>
</tr>
</tbody>
</table>

Source: Primary
Y: Yes

The above survey results were obtained by the author via a Facebook survey campaign. The responses were collected over a period of a week. The respondents were from 12 countries. The survey found that more than 72% college students were aware of the alternate skilling. Nearly 81% of these prefer to freelance. On the other hand, all of the surveyed college graduates knew about the alternate skilling. 60% of the college students were inclined to freelance as compared to college-goers who stood at 81% to freelance.

The survey findings show that more college students prefer to work as freelancers when they acquire a certain skill via alternate skilling.

Limitation of the Survey
The survey size though covering 12 countries but the survey subjects were small in numbers. Future studies may embark on larger survey size to materialize more conclusions.

What Makes Freelancing More Lucrative to College Students?
Freelancing has gained popularity in recent years, especially in Asian countries where educated unemployment is more and this industry is growing rapidly. Recent studies say that freelancers are working more than 1 billion hours per week. People find it easy to provide freelance services due to no job opportunities in the market, long working hours, no optimum incentives and long hours of travel time. The younger generation has made it their choice to work as freelancers due to higher earnings and flexible timings and more than 60 per cent of people fall into this category according to a recent study.

Females find it easy to work from home so that they can look after their families and work conveniently. About 84% full time freelance workers are enjoying their life as freelancers and says they are living their lives in a way they have desired of whereas this percentage are only 63 in case of traditional work culture and 64 per cent freelancers feel them healthier than traditional workers because of not continuously sitting at desk, less stress, no long hours of travelling and are able to spend more time with family. People are moving from traditional job culture to freelancing because of compromising work culture, targets and deadlines and inadequate incentives from the employers.

College graduates are more in this field due to the lack of opportunities to work in big companies. They spend many years and hundreds of dollars for their degrees and when they apply for a job and do not get the response they feel depressed. Debts and stress keep on increasing and time goes on. Parents’ expectations increases and self-confidence tends to decrease. Frustration and wait for the call from a big company let them enter into freelancing.

America has 53 million freelancers and by 2020, every one out of two will be providing freelancing work and this is the need of the new digitized economy in which you can work anytime from anywhere independently. You can spend more time with nears and dears without asking for leave from the employer.
and without compromising with the work. You get payments for your work done on time and have extra
time to devote to the personal sides.

No doubt, freelancing jobs are getting popular day by day but power cuts, uninterrupted broadband and
internet connections, lack of payment receiving options and traditional work culture are some of the
challenges which still exist in developing countries. Health insurance is also a concern for freelance
workers wherein the cost of premiums has increased significantly and freelancer has to bear this entire
cost from their own pockets.

Almost 50 per cent of freelancers are uninsured and they have not taken any health insurance plans yet
because of rising premiums. In traditional work culture, this cost is borne by the employer or provided to
the employee in the form of allowances.

According to the Oxford Internet Institute\(^2\), India, Bangladesh and US are providing 24\%, 16\% and 12\%
of total global online labour respectively in technology, software and marketing support sector but this is
not enough because lots of sectors are still untouched by freelance workers because of not proper
highlights of this field.

The government should take initiative and come forward with a planned programme to convert
unemployed educated people into freelancers by providing support, initiatives and credibility to make
their country digitized by providing tech-savvy labour.

**What Lies Ahead?**
The freelancers equipped with the industry preferred skills will be seen as an asset by both the freelancers
as well as the society. The companies will be able to outsource certain work attaining high performance at
the same minimizing their operational costs. The social benefits of freelancing i.e. more balance social
life and many other positives will highly be regarded as social fruit. The academia, governments and
employers will all be looked upon as the force behind making the freelancing more attractive, balancing
and result-oriented work culture.

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\(^{2}\) Report available at : https://www.oii.ox.ac.uk/publications/platform-sourcing.pdf